



# Syndicate Subscription Legal Plans

## **INITIAL PUBLIC OFFERING (IPO)** **CORPORATE CLIENT INTAKE QUESTIONNAIRE:**

**BEFORE YOU ANNOUNCE ANYTHING:** press releases, interviews, investor decks, and social media posts about a planned offering can create "gun-jumping" problems and delay your filing. Route all public communications through us once an IPO is contemplated, and share material non-public information only after a non-disclosure agreement is in place.

*CONFIDENTIAL. This questionnaire follows the IPO process from team assembly and corporate clean-up through audited financials, the registration statement, exchange listing, regulator review, underwriter diligence, the roadshow, and closing. Estimates are fine at this stage. If a question does not apply, write "N/A." If unknown, write "Unknown."*

### **NAME OF THE CLIENT (COMPANY):**

☐ Legal Entity Name: \_\_\_\_\_

State / country of incorporation: \_\_\_\_\_ Date formed: \_\_\_\_\_

Industry / what the company does: \_\_\_\_\_

Contact person & title: \_\_\_\_\_

**Syndicate Plan Member ID:** \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Country: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Last fiscal year revenue: \$ \_\_\_\_\_ Net income / (loss): \$ \_\_\_\_\_ Employees: \_\_\_\_\_

Fiscal year end: \_\_\_\_\_ Existing counsel: \_\_\_\_\_

### **PART 1 — OFFERING OBJECTIVES**

1.1 Target raise: \$ \_\_\_\_\_ Target valuation: \$ \_\_\_\_\_ Target timing: \_\_\_\_\_

1.2 Intended listing venue:

☐ Nasdaq

☐ NYSE

☐ NYSE American

☐ OTC Markets

☐ Undecided — need guidance

1.3 Path to going public:

☐ Firm commitment underwriting

☐ Best efforts

☐ Direct listing

☐ Regulation A+ offering

☐ Reverse merger / SPAC

☐ Not decided

1.4 Shares to be offered: \_\_\_\_\_ Primary vs. secondary: \_\_\_\_\_

1.5 Use of proceeds and business objective: \_\_\_\_\_

1.6 Has the company attempted to go public before? ☐ Yes ☐ No

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## PART 2 — YOUR IPO TEAM

| Role                                             | Firm / Name | Engaged? |
|--------------------------------------------------|-------------|----------|
| Underwriter / investment bank                    |             |          |
| Public company accountant (internal or external) |             |          |
| Independent PCAOB auditor                        |             |          |
| Transfer agent                                   |             |          |
| EDGAR agent                                      |             |          |
| Investor relations                               |             |          |
| Internal IPO team lead                           |             |          |

2.1 Does the company have a CFO or controller with public company experience? ☐ Yes ☐ No

2.2 Has a letter of intent or engagement letter been signed with an underwriter? ☐ Yes ☐ No

## PART 3 — CORPORATE CLEAN-UP

| Item                                                           | Done                     | In Progress              | Not Started              |
|----------------------------------------------------------------|--------------------------|--------------------------|--------------------------|
| Holding company formation or restructuring                     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Change of domicile (state or country)                          | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Amended articles & bylaws (authorized shares, board structure) | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Employee stock option / equity incentive plan                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Executive employment & confidentiality agreements              | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Intercompany agreements between affiliates                     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Board build-out (independent directors)                        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Audit committee with a financial expert                        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Related-party transactions identified & documented             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Corporate minute books & records brought current               | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| IP assignments from founders & contractors                     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Prior securities issuances reviewed for exemption compliance   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

3.1 Current directors: \_\_\_\_\_ Independent directors: \_\_\_\_\_ Officers: \_\_\_\_\_

3.2 Are there outstanding convertible notes, SAFEs, warrants, or option promises? ☐ Yes ☐ No

3.3 Shareholder agreements, preemptive or registration rights? ☐ Yes ☐ No

If yes, explain: \_\_\_\_\_

3.4 Are there subsidiaries or operations outside the United States? ☐ Yes ☐ No

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## PART 4 — FINANCIAL STATEMENTS & ACCOUNTING

4.1 Have PCAOB-standard audits been completed? ☐ Yes ☐ No

Auditor & years audited: \_\_\_\_\_

4.2 Are interim (stub period) financials available? ☐ Yes ☐ No

4.3 Accounting basis:

☐ U.S. GAAP ☐ IFRS ☐ Not sure

4.4 Has the auditor raised going-concern, restatement, or material weakness issues? ☐ Yes ☐ No

If yes, explain: \_\_\_\_\_

4.5 Acquisitions requiring separate or pro forma financials? ☐ Yes ☐ No

If yes, explain: \_\_\_\_\_

4.6 Are accounting systems and internal controls adequate for public reporting? ☐ Yes ☐ No

*Audited financials usually drive the IPO timetable. The registration statement can be drafted while the audit is underway so it is ready to file when the audit is complete.*

## PART 5 — EXCHANGE LISTING APPLICATION

| Listing Standard                            | Meets                    | Will Meet                | Not Sure                 |
|---------------------------------------------|--------------------------|--------------------------|--------------------------|
| Stockholders' equity / market value test    | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Round lot & total holders                   | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Public float (shares & value)               | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Minimum bid price                           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Operating history or revenue test           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Majority independent board                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Audit, compensation & nominating committees | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Code of conduct & governance guidelines     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

5.1 Current shareholders of record: \_\_\_\_\_ Estimated round lot holders: \_\_\_\_\_

5.2 Is a reverse split or recapitalization needed before listing? ☐ Yes ☐ No

5.3 Would you like help choosing the exchange that best fits the company? ☐ Yes ☐ No

## PART 6 — REGISTRATION STATEMENT & REGULATOR REVIEW

6.1 Filing form:

☐ Form S-1 ☐ Form F-1 (foreign private issuer)

☐ Form 1-A (Regulation A) ☐ Not sure

6.2 Is the company an emerging growth company? ☐ Yes ☐ No

*Emerging growth companies may submit a draft registration statement confidentially and use scaled disclosure.*

6.3 Will testing-the-waters meetings be used? ☐ Yes ☐ No



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| Section                          | Drafted                  | In Progress              | Not Started              |
|----------------------------------|--------------------------|--------------------------|--------------------------|
| Business description             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Risk factors                     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Use of proceeds                  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Capitalization & dilution        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| MD&A                             | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Executive compensation           | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Principal & selling shareholders | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Description of securities        | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

6.4 Has a draft or filing already been submitted? ☐ Yes ☐ No

Submission date / comment letter date: \_\_\_\_\_

## PART 7 — UNDERWRITER DILIGENCE & FINRA

7.1 Diligence areas underway:

☐ Corporate records & cap table

☐ Material contracts

☐ Litigation & regulatory matters

☐ Financial models & projections

☐ Customer & supplier references

☐ Background checks on officers & directors

☐ IP portfolio

7.2 Has the underwriting agreement been negotiated? ☐ Yes ☐ No

7.3 Underwriter compensation terms proposed:

☐ Underwriter warrants

☐ Right of first refusal

☐ Tail fee

☐ Expense reimbursement

☐ Lock-up periods

*Underwriting compensation must be filed with and reviewed by FINRA under its corporate financing rule (Rule 5110) before the offering may proceed.*

7.4 Are officer, director, and control shareholder lock-ups agreed? ☐ Yes ☐ No

7.5 Do any officers or directors have disclosable legal or regulatory history? ☐ Yes ☐ No

If yes, explain: \_\_\_\_\_

## PART 8 — MARKETING, CLOSING & LIFE AS A PUBLIC COMPANY

8.1 Is a roadshow or investor marketing planned? ☐ Yes ☐ No

8.2 Has the company issued press releases or social posts about the offering? ☐ Yes ☐ No

If yes, explain: \_\_\_\_\_

8.3 Closing items:

☐ DTC eligibility

☐ CUSIP / ISIN



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☐ Transfer agent agreement

☐ Escrow / funding mechanics

☐ Blue sky / state filings

☐ Closing certificates & opinions

## 8.4 Post-IPO readiness:

☐ Periodic reporting calendar (10-K, 10-Q, 8-K)      ☐ Section 16 & insider reporting

☐ Insider trading & blackout policy      ☐ Disclosure controls & committee charters

☐ D&O insurance      ☐ Investor relations plan

*For ongoing reporting and governance after listing, please also complete our Corporate Compliance & Public Reporting Intake Form.*

## PART 9 — RISK SCREEN, DOCUMENTS & CERTIFICATION

9.1 Are there pending or threatened lawsuits, investigations, or regulatory matters? ☐ Yes ☐ No

If yes, explain: \_\_\_\_\_

9.2 Are there tax filings, liabilities, or audits outstanding? ☐ Yes ☐ No

If yes, explain: \_\_\_\_\_

9.3 Operations involving sanctioned countries or export controls? ☐ Yes ☐ No

9.4 Is a non-disclosure agreement required before documents are shared? ☐ Yes ☐ No

*Please provide the following, if applicable. Check each item available.*

☐ Charter, bylaws & amendments

☐ Capitalization table

☐ Audited & interim financials

☐ Business plan / investor deck

☐ Prior offering documents & Form Ds

☐ Shareholder & investor agreements

☐ Material contracts

☐ Equity plan & option grants

☐ Board & shareholder minutes

☐ Underwriter engagement letter

### **Certification:**

I declare that the information provided in this questionnaire is true, correct, and complete to the best of my knowledge, and that I am authorized to provide it on behalf of the company named above. I understand this information is provided to Syndicate Subscription Legal Plans in confidence for the purpose of evaluating and scoping an initial public offering.

Signed and dated this \_\_\_\_ day of \_\_\_\_\_, 20\_\_

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Please Print and Email to [STEVE@STEVEMUELLERLEGAL.COM](mailto:STEVE@STEVEMUELLERLEGAL.COM), or  
save this document as a PDF and email to [STEVE@STEVEMUELLERLEGAL.COM](mailto:STEVE@STEVEMUELLERLEGAL.COM),  
*Your information will be reviewed within one hour.*